Appendix C to DIR Contract No. DIR-SDD-1682 Pricing Index

Product Description	Customer Discount
Monochrome Laser Printers	13%
Color Laser Printers	13%
Solid Ink Color Laser Printers	13%
Monochrome Multi-function Devices	13%
Color Multi-function Devices	13%
Accessories and Optional Items	Customer Discount
All Product Upgrades and Accessories	20%
All Product Memory Upgrades	80%
Consumables	10%
Consumables for Legacy Products	10%
Services	Customer Discount
Extended Service Agreements	5%
Extended Service Agreements for Legacy Products	5%